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Visalia distribution center gains another tenant

WorkflowOne to lease 118,000-square-foot

MidState 99 Distribution Center now has two more buildings filled

WorkflowOne, which sells document and business process outsourcing services, it has leased space in the MidState 99 Distribution Center in Visalia, according to the developer of the complex, the Allen Group, a San Diego-based developer of industrial and office properties.

The 10-year lease covers 118,000 square feet of warehouse and distribution space in the MidState Hayes Building #2.

“The new business service center in Visalia will help WorkFlowOne offer improved services to our West Coast customers,” says Douglas Burnham, senior director of distribution services. “In addition to increased inventory capacity, it enables us to provide one0day shipping to virtually all of California.”

The MidState 99 Distribution Center has direct access to Highway 99, the state’s major trucking center.

“MidState 99 is unlike any other distribution and manufacturing site in the state,” claims Harve Filuk, vice president of development in California for The Allen Group. “Companies located at MidState 99 tactically benefit from the ability to efficiently serve 98 percent of California overnight via next-day UPS Ground service, which is nearly impossible from other distribution locations.”

The tenant signing of WorkFlowOne will result in MidState Hayes Buildings #2 and #3 being 100 percent occupied, Mr. Filuk says.

He says his company is in the planning stages for the next speculative buildings at MidState Business Park, with hopes to begin construction this summer.

WorkFlowOne is a unit of privately held WorkFlow Management Inc. of Greenwich, Conn.

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