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# WorkflowOne to Lease 118,000 Square Feet of Distribution Space at MidState 99 Distribution Center

MidState Hayes Buildings #2 and #3 now fully occupied

VISALIA, CA (January 21, 2007) — The Allen Group, a major developer of industrial and office properties across the United States, today announced that it has leased space in the MidState Hayes Building #2 to WorkflowOne, a leading provider of document and business process outsourcing services. The 10-year lease covers 118,000 square feet of warehousing and distribution space at the MidState 99 Distribution Center on the northwest corner of Plaza Drive and Ferguson Avenue in Visalia, Calif.

"The new business service center in Visalia will help WorkflowOne offer improved services to our West Coast customers," said Douglas Burnham, Senior Director of Distribution SEervices. "In addition to increased inventory capacity, it enables us to provide one-day shipping to virtually all of California." WorkflowOne offers a wide variety of print and promotional products, as well as fulfillment and distribution services, to organizations of all sizes across the United States.

The MidState 99 Distribution Center is strategically located in the heart of Calif. With direct access to Highway 99, the state's major trucking corridor, companies located at MidState 99 have the distinct advantage of being able to access both northern and southern California.

"MidState 99 is unlike any other distribution and manufacturing site in the state," said Harve Filuk, Vice President of Development, California, The Allen Group. "Companies located at MidState 99 tactically benefit from the ability to efficiently serve 98 percent of California overnight via next-day UPS Ground service, which is nearly impossible from other distribution site locations."

The tenant signing of WorkflowOne will result in MidState Hayes Buildings #2 and #3 being 100 percent occupied. Filuk notes that the Company is already in the planning stages for the next speculative buildings at MidState Business Park, with hopes to begin construction this summer.

For more information on MidState 99 or The Allen Group, log on to www.allengroup.com.

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\*Editor's note: A high resolution photo of the MidState 99 Distribution Center is available upon request.

### About The Allen Group

The Allen Group is a commercial development firm specializing in rail-served industrial parks and build-to-suit facilities, including Class A office buildings. The Company currently has 8,000 acres under development across the United States, with commercial properties ranging in size from 35,000 square feet to 1.7 million square feet, as well as four master-planned industrial parks. These projects include the International Trade and Transportation Center (www.ittc.com); MidState99 Distribution Center (www.midstate99.com); the Dallas Logistics Hub (www.dallashub.com), and recently announced, a new BNSF Intermodal logistics hub near Kansas City.

The Allen Group, based in San Diego with regional offices in Visalia and Bakersfield, Calif., as well as Dallas, Texas, is trusted by Fortune 500 companies such as VF Corporation, Cox Communications, FedEx, International Paper Company, Intuit, Kraft Foods and Wal-Mart Stores. For more information about The Allen Group, please visit <a href="www.allengroup.com">www.allengroup.com</a>.

## About WorkflowOne

WorkflowOne is one of North America's leading providers of document and business process outsourcing services for organizations of all sizes. WorkflowOne provides a wide range of business communications services that help customers maximize the return on their brand-related spending with attention to a high level of customer service and satisfaction. Part of Workflow Management, Inc., which also owns Freedom Graphics Services and United Envelope, WorkflowOne has roots that go back to 1866 and more than 3,000 employees across the U.S. For more information, visit <a href="https://www.workflowone.com">www.workflowone.com</a> or call toll-free 877-735-4966.