



FOR IMMEDIATE RELEASE

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The Allen Group Names Jon Cross as Director of Marketing

SAN DIEGO (January 17, 2006) — The Allen Group, a major developer of office and industrial properties, has named Jon Cross as Director of Marketing. In this role, Cross manages the Company's overall marketing and strategic operations, managing both internal and external communications.

Cross' daily responsibilities include corporate marketing, advertising and media relations. He also is an external liaison for the Company, traveling throughout the United States to promote The Allen Group with prospective and existing clients, partners and members of the real estate industry.



Before joining the firm, Cross served in various staff positions with California Governor Arnold Schwarzenegger, including as Deputy Director for the Southern California Volunteer Headquarters for Schwarzenegger's gubernatorial campaign; on the Governor's Inauguration Committee; and as a correspondence writer, where he managed the Governor's Labor and Workforce Development Agency correspondence.

In 2005, Cross was assigned to Schwarzenegger's political advance team to plan and execute event and press logistics.

From 2000 to 2003, Cross served on the communications team of Ohio Auditor of State Jim Petro; in 2003, he worked as Legislative and Committee Aide to Ohio State Representative Mike Gilb. Cross also served as a lead staff member to the Ohio House Committee on Juvenile and Family Law.

In addition, he worked in Washington D.C. for Congressman Pat Tiberi and the Republican National Committee.

Cross is a native of Ohio and a graduate of The Ohio State University, where he majored in political science and communications. He resides in San Diego.

The Allen Group

The Allen Group is a commercial development firm specializing in rail-served industrial parks and build-to-suit facilities, including Class A office buildings. The Company has developed over five million square feet of commercial property in California and across the West, including two master-planned logistics parks: the MidState 99 Distribution Center (www.midstate99.com) and the International Trade and Transportation Center (www.ittc.com).

The Allen Group, with offices in San Diego, Visalia and Bakersfield, Calif., and Dallas, Texas, is trusted by Fortune 500 companies such as VF Corporation, Cox Communications, FedEx, International Paper Company, Intuit, Kraft Foods and Wal-Mart Stores. The Company has major industrial and office projects under development in San Diego, Bakersfield, Shafter, Sacramento and Visalia, Calif., as well as a major intermodal logistics hub in Dallas. For more information about The Allen Group, please visit www.allengroup.com.

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